

2012 Annual Report



Promoting Collaboration and Discovery

Scientific Leadership and Collaboration

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Mission

The purpose of the American Geophysical Union is to promote discovery in Earth and space science for the benefit of humanity.

Vision

AGU galvanizes a community of Earth and space scientists that collaboratively advances and communicates science and its power to ensure a sustainable future.

STRATEGIC GOALS

Scientific Leadership and Collaboration

The American Geophysical Union is a leader, collaborator and sought after partner for scientific innovation, rigor and interdisciplinary focus on global issues.

Science and Society

The American Geophysical Union engages members, shapes policy, and informs society about the excitement of Earth and space science and its role in developing solutions for the sustainability of the planet.

Talent Pool

The American Geophysical Union is a diverse and inclusive organization that uses its position to build the global talent pool in Earth and space science.

Organizational Excellence

As a scientific society, the American Geophysical Union operates within a new business model that is sustainable, transparent, and inclusive in ways that are responsive to members and stakeholders.

2012 Membership Data – At A Glance

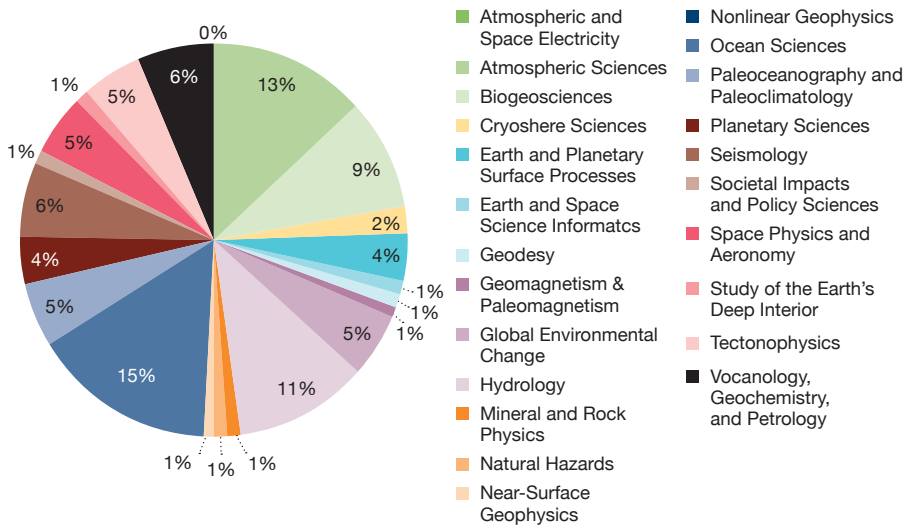
- 2012 year-end AGU membership number is 62,812. The 2011 year-end number was 61,676.
- The retention rate of members in 2012 was 80%.
- In 2012, 24% of AGU members were students. Of the 71% classified as regular members, 2% were Associate Members, and 3% were Life Members.
- The 2012 year-end gender distribution is 22% Female, 65% Male, and 13% unreported
- AGU members resided in 146 countries in 2012.

International & Domestic

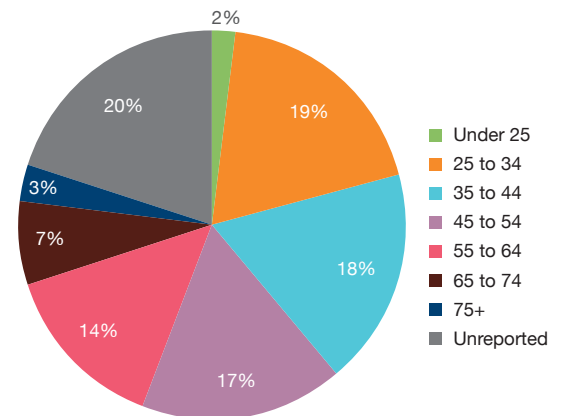
Canada	4%
Central and South Africa	0%
Eastern Europe	1%
Latin America and Caribbean	2%
North Africa and Middle-East	1%
Southeast Asia	1%
United States and Territories	61%
Western Europe	17%
Western Pacific	13%

Percent of Region to Membership

83% of AGU Members had a Primary Affiliation to a Section or Focus Group in 2012.



The Age Distribution of AGU Members in 2012 Ranged from 18-100.



Letter from the 2013–2014 AGU President

Carol Finn



AGU Members are a diverse group – they encompass space scientists, volcanologists, people who study climate change, the oceans, the deep earth, and the distant planets. They come from around the world, represent all age brackets, have different scientific backgrounds, and different perspectives, yet everyone is connected through their enthusiasm and passion for scientific excellence. It's this dedication to fostering scientific innovation and using that knowledge to benefit humanity that binds AGU not only to its members but to society at large.

In 2012, AGU sought to strengthen relationships and encourage collaboration and engagement with those who share its dedication to science. Whether it was through partnerships with outside organizations, improving communication capabilities between AGU and its members, or offering a platform for its members to better network with their peers, policy makers, and the larger community, AGU focused on its vision to galvanize the scientific community to advance science and make it more accessible.

As a sought after partner in the scientific community for collaboration and partnerships, AGU worked to build partnerships with organizations that share our mission and vision. AGU selected Wiley-Blackwell as our publishing partner for the Union's portfolio of journals and books. This partnership is a significant step forward in transforming AGU publishing consistent with the goals of AGU's strategic plan. While AGU retains control over the editorial content published in its journals, Wiley brings to AGU additional capabilities and expertise in forward-looking publications strategy and global reach. In addition, AGU partnered with The Asia Oceania Geosciences Society for its 2012 convention, which united over 2000 scientists from over 60 countries. AGU also signed a new Memorandum of Understanding with Latin American Association of Paleomagnetism and Geomagnetism (LATINMAG), a nonprofit with a primary mission to promote and diversify paleomagnetic studies of rock magnetism and related areas in Latin America. Such partnerships brought great opportunities for various Earth and space science individuals to engage and exchange academic research, findings, and developments.

We rely on our members to not only pave the way for new and innovative research, but also help shape the organization. This is why AGU has worked to increase member engagement with the organization. Not only did AGU increase communication and collaboration between the council and board, but it also encouraged AGU committees and the broader membership to engage in important conversations that affect the organization. We built on existing opportunities for student and early career scientists to engage with AGU by opening up more positions to our Council committees, and task forces for them. These opportunities allowed our younger members to collaborate and network with more seasoned members, discuss challenges facing the organization and the larger Earth and space science community, and share solutions. We also took to social media to better interact with our members, engaging scientists about new research, AGU programs, and science policy. By the end of the year AGU's social media audience was up 70% over 2011. In addition, we successfully implemented a new Association

Union Officers 2013–2014

Margaret Leinen
President-elect

Christine McEntee
Executive Director & CEO

Lisa Tauxe
General Secretary

Susan Webb
International Secretary

Michael McPhaden
Past President

Management System (AMS), which improved helped us better communicate with our members. The complex database allows AGU to gain a more extensive and cohesive understanding of how our various constituents interact with us, enhance end-user experience, and enable a 360-degree view of our members.

Our science affects the planet and sharing it can inspire innovation and action. That's why AGU ensures that our members have strong avenues to showcase their research and connect with a variety of audiences. Building relationships between our members and their science at conferences is important. As the largest gathering of Earth and space scientists in the world, AGU's Fall Meeting brings together researchers, scientists, policy makers, press, and other leaders in the Earth and space science community. In 2012 AGU introduced three interdisciplinary themes across the Fall Meeting program, called SWIRLS: Characterizing Uncertainty, Dust and Aerosols, and Subduction. The SWIRLS linked and organized select sessions from the scientific program into themes, which provided Fall Meeting attendees with the opportunity to take an interdisciplinary "walk through the week." In total, SWIRLS encompassed more than 200 sessions, nearly 15% of the Fall Meeting scientific program. AGU also improved technology and increased virtual meeting offerings to help facilitate member participation at Fall Meeting. Several key sessions and lectures were made available to all AGU members and the general public through live web streaming, while nearly 100 in total were made available in Video on Demand format. AGU also introduced, a web-based interactive website, Meeting Central, where Fall Meeting registrants and the broader Earth and space science community could engage each other through message boards, profile pages, and private messages. Nearly 9000 users visited the site.

AGU strengthened the relationship between our members and the general public by giving scientists the tools to communicate their science to groups such as K-12 teachers, policy makers, and community leaders. In addition to various workshops offered throughout the year about communicating science, AGU also launched its first ever AGU Science Policy Conference in Washington, D.C. Over 300 attendees from 14 countries attended the conference to discuss topics like natural hazards, natural resources, oceans, and the Arctic, and their links to the challenges facing our society. The Thriving Earth Exchange was developed in 2012 to find solutions to the challenges that threaten our planet and our communities. A new and powerful resource, the Thriving Earth Exchange uses crowdsourcing to connect scientific talent with the communities that need it.

It was an honor work with AGU President Michael McPhaden and other members of the AGU leadership team during this exciting year. I am proud of what we accomplished in 2012, and look forward to helping AGU continue to advance our mission and vision.

Sincerely,



Carol A. Finn, President

Working Together to Further Scientific Innovation

A special panel discussion session was held at the 2012 AGU Fall Meeting, which featured the National Geographic DEEPSEA CHALLENGE Expedition Team, including James Cameron, National Geographic Explorer-in-Residence.



Transforming Scientific Publishing

AGU is known around the world for its leading publications and meetings. Sharing scientific knowledge and best practices enables AGU members and the broader scientific community to advance science and break new ground in important fields that affect society.

Recognizing the importance of strengthening its publishing program, AGU selected Wiley-Blackwell as its publishing partner in 2012 for its portfolio of journals and books. This partnership is a significant step forward in transforming AGU publishing consistent with the goals of AGU's strategic plan. It brings to AGU additional capabilities and expertise in forward looking publications strategy, processes, global reach, and ease of use and discovery by authors, editors, and readers.

AGU also acknowledges that the scientific landscape is evolving and working to ensure the scientific community has the opportunity to publish research in new and integrated fields of study. AGU's Council and Board commissioned a New Journal Feasibility Task Force to assess the scientific, organizational, and financial value associated with the potential launch of new AGU peer-reviewed journals, focusing on interdisciplinary and cross-disciplinary research.

Sharing Research at AGU's Annual Fall Meeting

The 2012 AGU Fall Meeting in San Francisco, California, was attended by over 24,000 researchers, scientists, policy makers, press, and other leaders in the Earth and space science community. Fall Meeting's Public Lecture also received a record attendance, with five times more attendees tuning in to panelists talk about Mars.

A new path for interdisciplinary collaboration called SWIRLs was introduced at Fall Meeting. SWIRLs linked and organized selected sessions from the scientific program into themes, which provided Fall Meeting attendees with the opportunity to take an interdisciplinary "walk through the week." Three SWIRL themes were determined: (1) Characterizing Uncertainty, (2) Dust and Aerosols, and (3) Subduction. The SWIRLs encompassed more than 200 sessions, nearly 15% of all sessions at Fall Meeting.

In order to better serve our members and others unable to attend the Fall Meeting, AGU expanded and improved its virtual meeting offerings. Several key sessions and lectures were made available to all AGU members and the general public through video on demand and live streaming. AGU also expanded on its previous programs designed to help attendees network and more easily share their research. Almost 2000 Fall Meeting attendees gained exposure and promoted discussion about their research by uploading an ePoster, an electronic version of their poster, onto the Fall Meeting website. Almost 9000 users visited the newly introduced AGU Fall Meeting Community, an interactive website where registrants and the broader Earth and space science community found and engaged each other through message boards and private messaging.

Collaborating to Promote Scientific Discovery

AGU partnered with the Asia Oceania Geosciences Society (AOGS) for the joint Western Pacific Geophysics Meeting (WPGM). The partnership brought great opportunities for various geosciences fields to engage and exchange academic information, research findings, and developments. In addition, AGU signed a new memorandum of understanding (MOU) with LATINMAG, a Latin American organization of scientists interested in studies of geomagnetism and paleomagnetism. The MOU encourages interactions between LATINMAG and our own Geomagnetism and Paleomagnetism section, as well as formalized LATINMAG's cosponsorship of the Meeting of the Americas.

"Geoscience is inherently interdisciplinary because we are studying the physical, chemical, and sometimes even biological evolution of planets. Through its annual Fall Meeting, AGU provides a venue where these critical interdisciplinary interactions can thrive. It's huge, with not only thousands of different kinds of science on display but also thousands of people to talk to from every background in Earth science and planetary science. There's nothing like that in the world."



Benjamin P. Weiss is an associate professor of planetary sciences at the Massachusetts Institute of Technology (MIT). In addition to teaching, he runs MIT's Paleomagnetism Laboratory.

Sharing Science and its Value with the World

AGU awarded the 2012 Presidential Citations for Science and Society recipients as part of the AGU Science Policy Conference. This new award celebrates leaders whose work has advanced understanding and appreciation of the value of Earth and space science. In recognition of their leadership and vision in shaping policy, AGU chose Google Earth, Dr. Jane Lubchenco, Under Secretary of Commerce for Oceans and Atmosphere and Administrator of the National Oceanic and Atmospheric Administration (NOAA), and Senator Olympia Snowe (R-Maine) as the recipients of its Presidential Citation for Science and Society.



Communicating Science and Informing News Coverage

Mentioned in the media over 19,000 times in 2012, AGU provides an authoritative, collective voice for the Earth and space sciences. The global coverage of AGU and its science that was both published in AGU journals and presented at its meetings and conferences was 20% higher than in 2011. In fact, AGU's Fall Meeting was covered by reporters, editors and bloggers, and public information officers, who together wrote over 5000 stories about the meeting and the cutting-edge science shared there.

The AGU Blogosphere provides a go-to location on the Web for timely, interactive, and regularly occurring exchanges of knowledge and ideas regarding the Earth and space sciences. Generating more than one million page views and approximately 800,000 unique visits, an increase of 20% from 2011, the AGU Blogosphere is AGU's far-reaching network of Earth and space science blogs. By supporting this blogging community, AGU also fosters greater public awareness and understanding of Earth and space sciences and facilitates more effective use of scientific knowledge to address society's needs.

Engaging Scientists and the Broader World Though Social Media

AGU is reaching larger audiences through the use of social media. With over 14,000+ followers of AGU's Twitter feed (@TheAGU), more than 14,000 Facebook fans, and 161,000 views on YouTube, AGU strengthened its social media presence in 2012. Engaging scientists about new research, AGU programs, and science policy, AGU's year-round social media audience was up 70% over 2011.

Building Communication Skills for Scientists

Increasing awareness about Earth and space sciences empowers society to make informed decisions about our future. By arming scientists with the skills needed to communicate their science effectively to a wide array of audiences, AGU helps scientists make a stronger impact with their work. At Fall Meeting, AGU offers various hands-on training sessions, as well as workshops on communicating science through social media. AGU also offers year-round tips for sharing science, available on sharingscience.agu.org and through the AGU Blogosphere blog *The Plainspoken Scientist*.

Connecting Scientists to Policymakers and Informing Policy

Committed to offering a platform for scientists and the general public to be informed about key issues affecting our planet, AGU launched its first-ever AGU Science Policy Conference in Washington, D.C. Over 300 attendees from 14 countries attended the conference, including leading scientists, policy makers, government officials, industry professionals, the press, and other stakeholders, who came together to discuss some of the far-reaching issues related to science. Topics discussed included natural hazards, natural resources, the oceans, and Arctic science, linking them to the challenges facing our society.

With 79 posters presented, 3 presidential citations, 21 sessions, and 28 members of the press, the conference offered diverse discussions and viewpoints on the challenges and opportunities of science policy, with a focus on the applications of Earth and space science to serve our local and national communities. Key policy-relevant content from the conference was summarized in a report that was distributed to influencers and relevant policy makers.

Galvanizing the Earth and Space Science Community

The Thriving Earth Exchange is a new and powerful resource that connects scientific talent with the communities that need it. Chaired by Laurie Leshin, the Thriving Earth Exchange was developed in 2012 to find solutions to the challenges that threaten our planet and our communities. Problems such as widespread drought in the United States, receding glaciers in Peru and Greenland, and more frequent and intense severe-weather events are problems that require scientific expertise to which many communities lack access. Transdisciplinary in character and designed to demonstrate the societal benefit of Earth and space science research. The Thriving Earth Exchange pilot programs will be introduced in 2013.

"In this time of rapid global change, scientists have a large and growing responsibility to convey more of what they know to citizens and policymakers and to figure out how to do it better and faster. Everyone is very busy these days. It takes effort to develop excellent communication skills, in addition to doing the cutting edge science. Providing workshops and fora to help communicate science in a meaningful way to a broad audience is an important undertaking for a society such as AGU, and I believe AGU's efforts on that front are in the right direction."



Efi Foufoula-Georgiou is a distinguished McKnight University Professor at the University of Minnesota. She is the director of the NSF Science and Technology Center "National Center for Earth-surface Dynamics" (NCED), and has served as director of St. Anthony Falls Laboratory at the University of Minnesota.

Building and Supporting a Global Network of Scientists

AGU Fall Meeting's Career Networking Lunch encouraged connections between students and early career scientists and representatives from industry, consulting, government agencies, nongovernment organizations, and national laboratories. Students had the opportunity to explore their career interests and be informed about exciting opportunities in their field. Students learned the effectiveness of networking and heard about rewarding careers outside of academia.



Involving Students and Early Career Scientists in AGU Programs

In addition to the suite of education outreach programs AGU provides its students and early career scientists, AGU wanted to ensure the voice of tomorrow's science was heard in important conversations about AGU's future. In 2012, AGU added student and early career scientist positions to its Council. While AGU had previously appointed students and early career scientists to the Council, 2012 marked the first year they were elected. AGU also initiated a call for volunteers for students and early career scientists to sit on every committee or task force that was formed, resulting in over 1100 responses. Such opportunities offer our younger members the chance to collaborate and network with more seasoned members, discuss challenges facing the organization and the larger Earth and space science community, and share solutions.

Equipping Scientists With Tools for Career Success

The US Bureau of Labor Statistics is predicting more than a 20% increase in the demand for geoscientists in professional, scientific, and technical sectors by the end of the decade. With students and early career scientists having more opportunities than ever before, AGU ensures that they have the support they need to excel in their professions. AGU offered a wide variety of career services in 2012, including free webinars and articles posted to the AGU Career Center website. AGU also offered 26 career-related events at AGU's 2012 Fall Meeting, which included workshops, one-on-one career counseling, and networking opportunities. The AGU Career Center job board boasted 1136 jobs and had 864 resumes added to its resume database.

Ensuring Diversity in AGU's Union Honors Program

As a diverse set of people, we have tremendous talent in all parts of our community. These people should be valued and recognized. In 2012, AGU's Honors and Recognition Committee focused on increasing diversity among the individuals who were considered for AGU awards. Section and focus group leaders formed Honors Nominating Committees within their sections and focus groups to identify diverse candidates for medals, awards, and prizes. The Committee on International Participation was asked to submit at least 20 diverse nominations of non-U.S. members for Union medals, awards, prizes, and fellows and section and focus group awards.

Filling, Supporting, and Sustaining the STEM Pipeline

AGU supports expanding employment opportunities for its members through its strong commitment to science, technology, engineering, and mathematics (STEM) education. In June, AGU participated in the inaugural STEM Solutions Summit in Dallas, Texas, which brought 40 sponsors (including AGU) together with education, policy, and industry leaders to discuss concrete solutions that will help us develop a robust and diverse talent pool of young Americans to fulfill our nation's growing need for scientists and engineers. In July, AGU also hosted a 2-day planning workshop to discuss best practices for engaging students in research as well as challenges and solutions to increasing

the retention and graduation of 2-year college students in the Earth and space sciences. The effort was part of the Unique Research Experiences for Two-Year College Faculty and Students (URECAS), a new NSF-funded initiative designed to support and foster 2-year college students in their Earth and space science educational careers.

"I am proud of the cutting edge work I've done with AGU's Outreach Committee, where I had a chance to work with people from all over the world in both formal and informal education, media, and in the public policy arena. The committee brought together, geoscience education, human resources, and a global community with the purpose of moving science, literacy of the public, and workplace forward. It brought all those groups together to create citizenry that have the capacity to address the challenges we face on the Earth and in a sustainable and just way. I wouldn't have done those things or met those people otherwise."



Cathy Manduca is the director of the Science Education Resource Center at Carleton College, where she is involved in a variety of projects that support improvements in undergraduate education and geoscience education. Her work includes organizing workshops and other activities for faculty and educators of all types, developing Web resources that link teaching resources, pedagogy, and discussion, and researching learning by geoscientists, faculty, and students.

ORGANIZATIONAL EXCELLENCE

Advancing AGU for the Benefit of Our Members



Increasing Member Engagement With AGU

AGU relies on its members to not only pave the way for new and innovative research but also shape the organization into one that supports and galvanizes a community of Earth and space scientists. Since the implementation of AGU's strategic plan in 2010, more and more of AGU's membership are becoming actively involved in the organizational development of AGU; 21.9% of active AGU members participated in the 2013–2014 leadership term elections, an increase over previous AGU elections. With 129 candidates, this was the largest slate of any AGU election. It was the first time that focus groups elected their leaders and the first time that student and early career candidates were on the ballot. Through a new electronic voting system, Union officers, Board members, section and focus group officers, and student and early career representatives were elected to the Council. Overall, 88.5% of members who responded to the survey said they were satisfied or highly satisfied with the new voting process.

Sustaining Financial Viability

The AGU Board of Directors commissioned a comprehensive study of AGU membership dues to evaluate whether the dues rate of \$20, in place since 1969, could adequately support AGU programs and services. The study included assessments of how dues revenue contributes to overall operations of the organization and how AGU member dues compare to those of similar scientific societies. AGU members provided feedback through an extensive survey. As a result, the Board voted to increase member dues in 2013 to \$50 and student member dues to \$20. This change helped support AGU's continued commitment to scientific leadership and collaboration, development of the next generation talent pool, and becoming an authoritative voice for the Earth and space science.

Improving AGU's Technology Infrastructure

AGU successfully implemented a new association management system (AMS), which will improve service to members, strengthen financial controls, and more effectively support all aspects of operations, while providing a comprehensive view of how scientists interact with AGU as members, authors, and editors and in other volunteer roles, as well as meeting attendees. The complex database allows AGU full control over its own data and will help AGU streamline internal business processes, gain a more extensive and cohesive understanding of how our various constituents interact with us, enhance end user experience, and enable a 360° view of our members.

A new, user-friendly website was also debuted in 2012 for AGU's Outstanding Student Paper Awards (OSPA) program. The new site offered ease of navigation and streamlined the judging process through electronic score cards. The electronic scoring feature allowed for almost immediate review of the results and aided in the AGU green initiative by eliminating paper score cards. As a result of the new processes, 99.2% of students who participated in the OSPA program were judged, the highest participation rate recorded for the program.

AGU also incorporated technology to hold four virtual meetings with its Council throughout the year. These meetings were strategically placed to provide maximum input into Board agenda topics and to help the Council stay engaged and accomplish its work effectively.

The new technology helped increase engagement and decrease travel time, costs, and impact to the environment. AGU will expand the use of the tool for live sessions for other AGU meetings and conferences.

Updating the Visual Representation of AGU

AGU has updated the visual representation of the organization so that there is a clear and consistent picture of who we are as an organization. The new look is design friendly, clean, and up to date. In 2012, AGU refreshed its logo and finalized its look for all AGU meetings and conferences as the first initiative in unifying all AGU programs under the AGU identity.

 **AGU FALL MEETING**

 **AGU SCIENCE POLICY CONFERENCE**

 **AGU MEETING OF THE AMERICAS**

 **AGU CHAPMAN CONFERENCE**

“Geophysical research is a global endeavor and scientific societies like AGU provide a range of possibilities for connecting and interacting with fellow researchers and students. In AGU I have been involved in different programs and activities. Recently, I served on the Future Focus Task Force and strategic planning work group, and currently serve on the Governance Committee. My advice to early-career scientists: get involved with AGU. It will contribute to your own career offering the intellectual environment for presenting and discussing the scientific research and ideas.”



Jaime Fucugauchi is the director of the Institute of Geophysics at Universidad Nacional Autónoma de México. He was president of the Mexican Geophysical Union (1985–1987) and has been International Secretary at AGU; he also serves on the AGU Governance Committee.

Financial Summary

AGU completed a fiscally challenging year on 31 December 2012. Despite the struggling U.S. and Global economies, the organization continued to improve services and operations for its members and society.

Johnson Lambert & Co. LLP conducted the 2012 audit and gave AGU an unqualified opinion, indicating that AGU's financial statements fairly represented the organization's financial position and were in accordance with generally accepted accounting principles. Assets and liabilities were in balance on 31 December 2012, at \$96.2 million, which equates to an increase of approximately 17.7% over 2011. The organization experienced a significant increase in revenue in 2012 with only a marginal increase in expenses. The result was a net operating gain of \$6.6 million.

To protect against business disruptions and to fund strategic initiatives in support of the Union's mission, AGU held financial reserves of over \$65 million at year's end. The organization's 2012 investment performance resulted in a gain of more than \$9.4 million. While positive investment returns are never guaranteed, AGU's investment portfolio is continually monitored to ensure that appropriate levels of safeguards and risks are in place to take full advantage of the market, and to meet the long-term needs of the organization.

While AGU's current business model has been successful for many years, AGU must continue to evolve in order to meet current and future organizational needs. Significant changes and improvements in operations were implemented during the year that directly impacted the financial performance of the organization. Revenues from publications and meetings were used to support other important endeavors, such as outreach, membership services, governance support, and the development of new member, business, and societal opportunities. Additionally, AGU staff is actively engaged in the development of new sources of revenue that will support future needs.

Ever mindful of the changing U.S. and World economies, and their impact on the Union and its members, AGU leadership and management are prepared to modify the fiscal strategies of the organization in order to meet the ever changing needs of the membership.

Statements of Financial Position

<i>(Year ended 31 Decemeber)</i>	2012	2011
ASSETS		
Cash and cash equivalents	\$ 17,327,274	\$ 3,885,318
Investments	65,851,537	64,291,754
Debt Service Reserve Fund and other escrows	668,735	693,026
Receivables, net	2,096,260	2,467,899
Prepaid expenses and deposits	514,012	671,397
Inventory, net	82,500	145,609
Property and equipment, net	9,562,897	9,397,933
Unamortized debt issuance cost	184,315	201,584
Art and precious stones	3,667	3,667
Total assets	\$ 96,291,197	\$ 81,759,231
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable and accrued expenses	\$ 8,212,052	\$ 6,186,085
Postretirement health benefits	4,013,413	3,434,801
Deferred revenue	1,085,448	4,272,385
Security deposits	33,022	20,721
Interest rate collar agreement	938,800	977,027
Notes payable	5,825,000	6,225,000
	20,107,735	21,116,019
Net assets:		
Unrestricted:		
Undesignated	38,770,486	20,181,128
Designated by Board of Directors	27,978,203	31,336,248
	66,748,689	51,517,376
Temporarily restricted net assets	9,434,773	9,125,836
	76,183,462	60,643,212
Total liabilities and net assets	\$ 96,291,197	\$ 81,759,231

Statements of Activities

<i>(Year ended 31 Decemeber)</i>	Unrestricted	Temporarily Restricted	2012 Total	2011 Total
REVENUE AND SUPPORT				
Publications, net cost of goods sold	\$ 33,649,114	-	\$ 33,649,114	\$ 23,053,418
Royalty income	93,068	-	93,068	107,917
Member dues	925,772	-	925,772	906,185
Contributions	472,776	-	472,776	566,168
Grants and contracts	2,121,529	-	2,121,529	1,259,321
Meetings	9,218,238	-	9,218,238	7,784,617
Rental income	629,419	-	629,419	578,417
Other	212,460	-	212,460	274,540
Net assets released from restriction	282,021	(282,021)	-	-
Total revenue and support	47,604,397	(282,021)	47,322,376	34,422,666
EXPENSES				
Program services:				
Publications	21,691,293	-	21,691,293	22,197,552
Meetings	6,875,365	-	6,875,365	6,276,840
START	1,901,609	-	1,901,609	1,638,920
Science	1,162,034	-	1,162,034	-
Strategic communications and outreach	2,905,084	-	2,905,084	3,081,358
Membership	2,614,576	-	2,614,576	2,358,570
Total program services	37,149,961	-	37,149,961	35,553,240
Supporting services:				
Fundraising and development	1,162,034	-	1,162,034	798,871
General and administration	774,688	-	774,688	390,611
Building and investments	1,549,378	-	1,549,378	1,293,409
Marketing	-	-	-	1,331,451
	3,486,100	-	3,486,100	3,814,342
Total expenses	40,636,061	-	40,636,061	39,367,582
Change in net assets before investment return and postretirement benefit obligation	6,968,336	(282,021)	6,686,315	(4,944,916)
Investment return	8,841,589	590,958	9,432,547	(1,556,210)
Postretirement benefit obligation	(578,612)	-	(578,612)	(1,205,405)
Change in net assets	15,231,313	308,937	15,540,250	(7,706,531)
Reclassification of net assets	(2,702,508)	(2,702,508)	-	-
Net assets, beginning of year	51,517,376	9,125,836	60,643,212	68,349,743
Net assets, end of year	\$ 66,748,689	\$ 9,434,773	\$ 76,183,462	\$ 60,643,212

2012 Donors

Each year the AGU Voluntary Contribution Campaign and other development efforts enable individual, corporate, and foundation donors to support the advancement of the Earth and space sciences and to help ensure that AGU can continue to make an impact well into the future. Gifts to AGU funds, sections, and focus groups allow us to continue to play a strong and prestigious role in the scientific community.

AGU gratefully acknowledges the 6830 gifts, grants, and pledges from members and friends during 2012. The following list recognizes donors who have contributed annual gifts of \$120 or more during the 2012 calendar year and cumulative life-time giving of \$5000 or more. The 1919 Society (\$100,000 or more) and Benefactors (\$5000–\$99,999) levels recognize single major gifts and cumulative contributions. Three circles acknowledge annual giving: the President's Circle (\$1000 or more), Leadership Circle (\$200–\$999), and Supporters Circle (\$120–\$199). Those loyal members who support AGU with a one-time gift of \$1200 or more along with their commitment of life membership are counted among our Supporting Life Members. The Sustainer's Circle recognizes donors who have supported AGU with a donation in each of the last 10 years.

The 1919 Society

\$100,000 or more

James A. Austin
Carlos A. Dengo
ExxonMobil Exploration
Robert E. Horton*
Francis A. Kohout*
Robert E. Riecker*
Edgar J. Saltsman*
Bruce T. Tsurutani
Olga P. Verkhoglyadova
Pinar Oya Yilmaz

Benefactors

\$25,000–\$99,999

Santimay Basu*
Sunanda Basu
Sylvia E. Burges
Stephen J. Burges
Chevron Corporation
Robert Cowen
Steve J. Drussell*
Ronald W. Girdler*
William C. Graustein
Pembroke J. Hart*
Francis A. Kohout*
Lockheed Martin Corp.
David E. Lumley
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2012 Student Breakfast

The annual Student Breakfast held at the beginning of Fall Meeting is a powerful tradition that engages hundreds of student members and meeting attendees from around the world. In 2012, over 100 AGU Student Travel Grant recipients were among the group of young scientists who gathered to network, hear from AGU's leadership, and applaud their peers.

AGU President Mike McPhaden talked about his own experiences as a student attending the Fall Meeting and presented the winners of two important awards that empower young people pursuing careers in science: the David S. Miller Young Scientist Scholarship for Study in the Geo-Environmental Sciences and Geo-Environmental Engineering and the David E. Lumley Young Scientist Scholarship for Energy and Environmental Science. Setting an example for student engagement, Jessica Ball, AGU blogger, task force member, and graduate student in the Department of Geology at State University of New York at Buffalo, presented the exciting launch of Thriving Earth Exchange.

AGU and its student members thank ExxonMobil for making the 2012 Student Breakfast possible with their exclusive sponsorship.

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Science for Solutions Award

AGU's new Science for Solutions Award will honor one student or postdoctoral scientist each year who uses his or her skills and knowledge in the Earth and space sciences to create solutions to problems facing society. Made possible by a generous donation from Peter Schlosser, past president of the Ocean Sciences section, the award will be given for the first time in 2013.

"The 'science for solutions' award aims to recognize Earth scientists in the formative stages of their careers who dedicate themselves to studies that seek solutions to the rapidly increasing spectrum of problems caused by human activities or natural processes on our planet," said Schlosser. "Earth scientists in their early career stages bring new vision and purpose to the field. They are our greatest hope for transforming our field so that AGU can fulfill its mission."

AGU thanks Peter Schlosser for his generosity in establishing this fund, which will further AGU's work in developing a scientific talent pool for the benefit of science and society.

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Scholarship Honors Memory of David Miller

Awarded for the second time in 2012, the David S. Miller Young Scientist Scholarship for Study in the Geo-Environmental Sciences and Geo-Environmental Engineering encourages undergraduate and graduate students who exhibit inherent interest and academic potential in fields related to Earth sciences. The award honors David Miller, who enjoyed mentoring students and helping people understand very complex scientific problems and solutions. The award also serves to stimulate the talent pool with the students it recognizes.

“Dave’s vibrant spirit lives through this scholarship, which seeks to assist undergraduate and graduate students who have innate interest and have shown academic potential in geology and environmental engineering sciences,” said his wife, Betsy Miller, who established the fund in his memory.

“Dave’s intellectual curiosity, combined with a strong work ethic and enduring commitment to high professional standards he set for himself and others, were hallmarks of his leadership in the field of environmental remediation,” she said. “He was a gifted Earth scientist, a natural born teacher, a confident leader, a highly respected colleague, and a loving friend to many.”

In 2012 the Miller scholarship was awarded to Roxanne Ahmed, a graduate student at the University of Victoria researching climate change impacts on northern hydrological systems. Roxanne received a \$1000 scholarship that will help fund her research, her academic path toward a Ph.D., and her ultimate goal of contributing to the knowledge pool benefiting those who rely on northern water resources.

AGU is grateful to Betsy Miller and to all those who make gifts to the scholarship fund to honor Dr. Miller’s many contributions to science and society.

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Sponsorship of AGU meetings, events, and programs plays an important role in helping AGU fund many of their new meetings, initiatives, programs, and projects. Sponsorships of meetings, programs, and events from corporations, other organizations, and academic institutions shows support of the work and research being done by AGU members and shows support for continued discovery in Earth and space science for the benefit of humanity.

Sponsorship revenue helps AGU support the programs that stimulate the global talent pool, encourage scientists to share their research and engage members in recognizing each other's achievements. Through travel grants and networking events, sponsorship revenue helps AGU keep students and early career scientists involved in the meeting and in the larger geophysics community. General meeting sponsorship helps AGU empower and enable its member scientists to undertake interdisciplinary research to address key societal issues.

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AGU Thanks the American Chemical Society

In 2012, AGU worked with numerous other organizations to spear head the first joint project on climate communication messaging. Among all the organizations that helped fund this effort we would like to acknowledge the American Chemical Society, who went above and beyond in their support of this project as well as their support of other AGU activities, like the Ocean Sciences Reception at the annual Fall Meeting.



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There are many ways that AGU members engage in the organization. They participate in meetings, buy books and journals, author and review papers, donate money, and volunteer to serve. Without engaged members, AGU could not accomplish its mission.

AGU thrives, in large part, because of the strong teams of volunteers and staff that implement ongoing programs and develop new ones. Thousands of AGU members volunteer their time and expertise to advance AGU's strategic plan and move the organization forward. The following list recognizes the elected and appointed volunteers who worked together to lead AGU in 2012. Additional volunteers served as conveners, reviewers, judges, and so on.

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